

MICHAEL VIATKINE, CFC, CPP

VP / DIRECTOR SECURITY / LOSS PREVENTION / STORE PLANNING

Fraud Prevention / Risk Management / Assessment of Vulnerabilities / Compliance / Investigations Safety / Multi-site / Audits / Shrink & Cost Control / Store Planning / Best Practices / Budgets / Training

Utilizing operations and leadership skills, established Security as a valued business entity for **De Beers, Gucci Group, J.Crew** and **TOPS Appliance**. Developed and implemented innovative security programs to mitigate and prevent losses, reduce costs and protect fiscal and physical assets. Successfully conducted internal audits, inventory assessments, surveillance, and investigative operations involving shoplifting, embezzlement, identity theft and credit card fraud. Fluent in **English** and **Russian**. Will add to profitability of corporate environments by:

- Identifying, anticipating, analyzing, mitigating and reducing risk and loss**
- Developing effective security, safety, loss prevention and training programs**
- Preparing comprehensive analytical and investigative reports**
- Building, training and leading successful security teams**

MS, Jurisprudence/Law (internationally recognized), Russian New University (RosNOU), **MS** degree in Military Administrative and Security Management, Leningrad Military Academy, and **MS** degree in Psychology, Leningrad State University. **Certified Forensic Consultant (CFC)**, American College of Forensic Examiners International (ACFEI). **Certified Protection Professional (CPP)**, New Jersey City University.

SELECTED ACCOMPLISHMENTS

Created No Shrink-No Loss security department for high-end world-wide jeweler. De Beers lacked security department when it opened US operations. Analyzed unique aspects of planned company locations to determine types of security, personnel and equipment required for each. Created and launched corporate security blanket across ten retail stores and corporate office. Sustained only \$800 loss during seven-year US presence.

Investigated and solved \$2M loss at Gucci 5th Avenue. NYC retail boutique realized significant loss evidenced through analysis of inventory shortages. Managed comprehensive investigation. Identified 12 employees as participants in ongoing criminal scheme to defraud Gucci through diversion and conversion of inventory assets and commission of fraudulent transactions. Recovered \$690K from insurance carrier. Had employees prosecuted.

Played key role in stopping national crime ring. Groups of professional shoplifters and refunders were victimizing numerous retailers including 25 J.Crew stores. As coordinator of case, conducted different internal and external investigations in conjunction with security/loss prevention and investigations departments of victimized companies and U.S. Federal and local authorities. Gathered substantial evidence to build case against suspects.

Obtained complete restitution in employee theft case. During Internal Loss Prevention Audit at TOPS, significant loss was discovered in Accounts Payable. Led internal investigation and compiled substantial evidence. Identified four executives involved in commercial bribery and conspiracy. Presented case to company President. Confronted executives and obtained signed restitution agreements from all.

Managed De Beers store roll-out, saving \$3M. Assumed additional role as Director of Store Planning to help expand worldwide luxury brand throughout US. Created and managed national Constructions, Maintenance and Repairs Programs. Rebuilt relationship with General Contractor and subs. Supervised construction progress in accordance with schedule and budget. Saved \$2M in capital expense and \$1M in operating expense.

CAREER HISTORY

Director of US Security and Store Planning, De Beers Diamond Jewelers, Ltd., April 2005-February 2012. Directed security, investigations, safety, store openings, special events and transportation. Navigated ten security departments through recession. Restructured Security Department to reduce costs and stimulate prevention and recoveries. Created/implemented strategic launch nation-wide security plans. Directly managed \$10M budget and 57 staff.

Corporate LP and Investigations Manager, Gucci Group, 2002-2005. Directed company-wide internal/external investigations and loss prevention audits. Directly managed NY and NJ in-house Loss Prevention Departments.

Corporate LP Manager and Analyst, J.Crew Group, 2000-2002. Managed Loss Prevention Awareness and Security Training Programs for 47 retail stores. Supervised all undercover store detectives in the NY Metro Area.

Loss Prevention Manager, TOPS Appliance City, 1995-2000. Responsible for LP/security operations for Flagship Store. Supervised security operations for 11 retail stores and warehouse during business liquidation.

Earlier: Field Security Manager, Professional Security Bureau, and Investigations Consultant, PI Associates.

Personal Interests: Psychology, sports activities (water sports and jogging), reading, art, classic music and jazz.

Experience in Russia:

- (1). 1974-1978 – Military Institute (now – Military Academy) in Leningrad (now- St. Petersburg)
 - (2). 1978-1987 – Soviet Army and then, Criminal Police (Leningrad, then- Tumen Region, Siberia)
 - (3). 1987-1989 – Municipal Soviet Union Administration (Siberia) – promotion from Criminal Police
 - (4). 1989-1991 – Private Business (Management, Security, Administration) – Leningrad (St.P), Russia.
 - (5). 2009-2012 – **MS** Jurisprudence/Law (internationally recognized), Russian New University (RosNOU),¹
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